



## COMPANY FAST FACTS

We are a global provider of product and service solutions for designers, builders and maintainers of industrial equipment and operations. We are part of RS Group plc, an FTSE 100 global leader in the omni-channel distribution of products and services for industrial equipment and operations.

## OUR VALUE PROPOSITION

From the simple to the complex, we provide an outstanding portfolio of products and technologies, solve problems with innovative solutions and deliver a world-class customer experience by making it easy to do business with us.

## COMPANY FACTS

### Historical

- The Americas division of RS Group, formerly known as Allied Electronics & Automation, was founded in 1928 as the radio parts distribution arm of Columbia Radio Corporation.
- In 1999, Allied became the North American division of Electrocomponents plc.
- In 2016, Allied expanded into South America, with a full-service office in Santiago, Chile.
- In 2017, we expanded our sales presence throughout Mexico.
- In 2018, we broke ground on a 220,000-square-foot, state-of-the-art warehouse addition which was completed in 2020, giving us a total of 560,000 square feet of space with the capacity to expand to more than 800,000 stocked products.
- In 2020, we began constructing a virtual demo lab to demonstrate customer systems and solutions in real-time.
- In 2021, we expanded our line card to include more automation & control and PPE products. That year we also partnered with the Washing Machine Project to help improve 100,000 lives by providing displaced and low-income communities with an accessible, off-grid washing solution.
- In early 2022, we completed a renovation of our Americas corporate office to accommodate a hybrid working model for our corporate employees.
- In 2022, we also acquired Risoul, of leading distributor of industrial and automation product and service solutions in Mexico.



- In mid 2022, we became part of RS Group plc and in early 2023, changed our name to RS to become one global integrated brand of experts aligned to meet our customers' needs and deliver efficiency, value, and scalability to stakeholders worldwide.

## Today

- With 2023 sales of \$1.07B, we are the second largest operating company within RS Group, the global distributor for engineers headquartered in London, England.
- Our product portfolio includes more than 700 name-brand suppliers of a wide spectrum of product technologies including automation & control, electromechanical, enclosures & fans, interconnect, passive & active, power, test & measurement, wire & cable and more.
- Our website lists more than 3.9 million products, with online sales (<https://us.rs-online.com>) contributing approximately 42% to our total business.
- We ship more than 7,000 parcels per day, some within hours of receiving the order, from our 560,000-square-foot warehouse and distribution center. We also schedule orders to ship when customers need them.
- Our warehouse, stocked with more than \$248 million worth of inventory, has more than 250,000 products on-hand.
- We use RF technology for paperless pick and put-away processes and boast a 99% order and shipping accuracy.
- Our Field Application Engineers and in-house Technical Support Team solve customer and sales issues and develop innovative solutions. The newly-completed virtual demo lab now allows Allied engineers to share live video and other content from the lab to demonstrate customer-specific applications upon request.
- We are a member of the National Association of Electrical Distributors (NAED), the Power Transmission Distributors Association (PTDA), and the National Association of Wholesaler-Distributors (NAW).

## CONNECT WITH US

In addition to our warehouse and distribution center in Fort Worth, Texas, we have a local presence in more than 60 of the largest markets across the US, Canada, Mexico, and Chile and more than 3.9 million parts available for purchase online. Engineers, designers, maintainers and purchasers trust us to provide a wide range of industrial solutions across the entire product lifecycle. Connect with us at <https://us.rs-online.com> or via social media on [Facebook](#), [Twitter](#), and [LinkedIn](#).