



GROUP PLC

RS GROUP FACTSHEET

We are a global omni-channel provider of product and service solutions for designers, builders and maintainers of industrial equipment and operations

VISION

To become first choice for all our stakeholders

STRATEGY

Our strategy, **The RS Way**, is focused around our five key strategic priorities:

1. High performance team
2. Best customer and supplier experience
3. Innovation
4. Operational excellence
5. Reinvestment to accelerate growth

Company Facts and Figures for Year Ending 31 March 2023

GENERAL

In the last financial year to 31 March 2023 (FY23) global revenues were £2,982 million.

- 62% of revenue is generated online
- RS DesignSpark has over 1.3 million community members
- We have operations in 31 countries and sell in 80 countries
- There are more than 8,700 people employed by the Group worldwide



CUSTOMERS AND SUPPLIERS

- The Group serves over 1.1 million customers worldwide
- No customer represents more than 1% of sales
- Average order value is £255
- We have over 750,000 stocked and three million unstocked high-quality industrial and electronic products
- 23% of Group revenue attributed to service solutions
- Our own-brand range, RS PRO, offers more than 81,200 products
- We work in partnership with over 2,500 suppliers
- Our largest supplier represents less than 4% of Group revenue
- We have 60 websites across the world, with the majority in respective local languages
- Our Group net promoter score is 50.6

SUPPLY CHAIN

- We ship over 60,000 parcels per working day

ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)

- RS Group is a member of the FTSE4Good index and participates in the Carbon Disclosure Project
- ESG reporting is aligned with SASB
- We are TCFD supporters and have made our TCFD disclosure for 2021/2022 in our 2022 Annual Report (https://www.rsgroup.com/sites/rsgroup/files/2022-06/2022%20ARA/RS_GROUP_AR_2022_ESG.pdf)
- We are aligned with the United Nations Sustainability Development Goals, focused on six of them: 3. Good Health and Well-being, 4. Quality Education, 5. Gender Equality, 9. Industry, Innovation and Architecture, 12. Responsible Consumption and production, 13. Climate Action



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- RS UK has achieved Carbon Trust Standard recertification and accreditation to the Certified Emissions Management and Reduction Scheme (CEMARS) and the Greenhouse Gas Data Verification standard, ISO14064-1
- In FY23, we had a 58% reduction in Scope 1 and 2 emissions since 2019/20
- RS UK has its ninth consecutive gold award from RoSPA in recognition of its ongoing occupational health and safety programme, control of risks and safety performance
- The Group's All Accident frequency rate is 0.41 (per 200,000 hours)
- We have a 90% retention rate and our employee engagement score is 78
- We have 30% of women in managerial roles

ABOUT RS GROUP PLC

RS Group plc provides product and service solutions that help our customers design, build, maintain, repair and operate industrial equipment and operations, safely and sustainably. We stock more than 750,000 industrial and electronic products, sourced from over 2,500 leading suppliers, and provide a wide range of product and service solutions to 1.1 million customers.

We support customers across the product lifecycle, whether via innovation and technical support at the design phase, improving time to market and productivity at the build phase, or reducing purchasing costs and optimising inventory in the maintenance, repair and operation phase. We offer our customers tailored product and service propositions that are essential for the successful operation of their businesses and help them save time and money.

RS Group plc is listed on the London Stock Exchange with stock ticker RS1 and in the year ended 31 March 2023 reported revenue of £2,982 million.

For more information, please visit the website at www.rsgroup.com.