

## RS GROUP FACTSHEET

We are a global omni-channel provider of product and service solutions for designers, builders and maintainers of industrial equipment and operations

### VISION

To become first choice for all our stakeholders

### STRATEGY

Our strategy, **The RS Way**, is focused around our five key strategic priorities:

1. High performance team
2. Best customer and supplier experience
3. Innovation
4. Operational excellence
5. Reinvestment to accelerate growth

## Company Facts and Figures for Year Ending 31 March 2022

### GENERAL

In the last financial year to 31 March 2022 (FY22) global revenues were £2,554m

- 62% of revenue is generated online
- RS Group has nine operating brands: RS Components, Allied Electronics & Automation, RS PRO, OKdo, DesignSpark, IESA, Synovos, Needlers and Liscombe.
- RS DesignSpark has over 1.2 million community members
- We have operations in 32 countries and sell in 80 countries
- There are more than 7,600 people employed by the Group worldwide

## **CUSTOMERS AND SUPPLIERS**

- The Group serves over 1 million customers worldwide
- No customer represents more than 1% of sales
- Average order value is £211
- We have over 700,000 stocked and three million unstocked high-quality industrial and electronic products
- 23% of Group revenue attributed to service solutions
- Our own-brand range, RS PRO, offers more than 80,000 products
- We work in partnership with over 2,500 suppliers
- Our largest supplier represents less than 4% of Group revenue
- We have 60 websites across the world, with the majority in respective local languages
- Our Group net promoter score is 50.6

## **SUPPLY CHAIN**

- We have 14 distribution centres across the world:
  - 8 in EMEA – 3 in UK, 1 in Dublin, 1 in France, 1 in Germany, 1 in Milan and 1 in South Africa
  - 4 in APAC – 1 in China, 1 in Hong Kong, 1 in Japan, 1 in Australia
  - 1 in North America
- We ship over 60,000 parcels per working day

## **ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)**

- RS Group is a member of the FTSE4Good index and participates in the Carbon Disclosure Project
- ESG reporting is aligned with SASB
- We are TCFD supporters and have made our TCFD disclosure for 2021/2022 in our 2022 Annual Report ([https://www.rsgroup.com/sites/rsgroup/files/2022-06/2022%20ARA/RS\\_GROUP\\_AR\\_2022\\_ESG.pdf](https://www.rsgroup.com/sites/rsgroup/files/2022-06/2022%20ARA/RS_GROUP_AR_2022_ESG.pdf))
- We are aligned with the United Nations Sustainability Development Goals, focused on

six of them: 3. Good Health and Well-being, 4. Quality Education, 5. Gender Equality, 9. Industry, Innovation and Architecture, 12. Responsible Consumption and production, 13. Climate Action

- RS UK has achieved Carbon Trust Standard recertification and accreditation to the Certified Emissions Management and Reduction Scheme (CEMARS) and the Greenhouse Gas Data Verification standard, ISO14064-1
- In FY22, we had a 50% reduction in Scope 1 and 2 emissions since 2019/20
- RS UK has its ninth consecutive gold award from RoSPA in recognition of its ongoing occupational health and safety programme, control of risks and safety performance
- The Group's All Accident frequency rate is 0.53 (per 200,000 hours)
- We have a 90% retention rate and our employee engagement score is 75
- We have 32% of women in managerial roles

## **ABOUT RS GROUP PLC**

RS Group plc (formerly Electrocomponents plc) is a leading global omni-channel industrial product and service solutions provider to customers who are involved in designing, building and maintaining industrial equipment and operations, safely and sustainably. We stock more than 700,000 industrial and electronic products, sourced from over 2,500 leading suppliers, and provide a wide range of product and service solutions to over 1.2 million customers. With operations in 32 countries, we trade through multiple channels and ship over 60,000 parcels a day.

We support customers across the product life cycle, whether via innovation and technical support at the design phase, improving time to market and productivity at the build phase, or reducing purchasing costs and optimising inventory in the maintenance phase. We offer our customers tailored product and service propositions that are essential for the successful operation of their businesses and help them save time and money.

RS Group plc is listed on the London Stock Exchange with stock ticker RS1 and in the year ended 31 March 2022 reported revenue of £2,554 million.

For more information, please visit the website at [www.rsgroup.com](http://www.rsgroup.com).